

PAUL JOHNSON
DIRECTOR OF GLOBAL LOGISTICS

12110 Business Blvd. Ste. 6 PMB 307
Eagle River, Alaska 99577
pjohnson@polyearthconstruction.com
(907) 440-7285



SUMMARY OF QUALIFICATIONS

Mr. Johnson has 7 years of experience in business management and project development.

EDUCATION

- Master of Business Administration – Technology Management, University of Phoenix, 2006 (emphasis in RFID technologies)
- Master of Science – Global Supply Chain Management University of Alaska Anchorage, 2006 (emphasis in Knowledge Management systems)
- Bachelor of Arts – Economics, University of Montana, 1995 (emphasis International Economics)
- Associate of Arts University of Alaska Southeast, 1992 (emphasis in Business Administration)

TECHNICAL TRAINING

- Primavera Certificate of Completion – Primavera Project Planner, Expedition, and MyPrimavera
- Timberline Estimating Certificate of Completion
- Experience in developing, analyzing, and creating new procurement policies and procedures
- Project management background in virtual and cross-cultural teams, scheduling and cost control
- Project Management Professional (PMP) certification (est. completion Dec. 07)

PROFESSIONAL EXPERIENCE

Senior Vice President – Business Development

National Capital, LLC, 2007-present
Anchorage, Alaska

- Served as principal underwriter for commercial mortgage loans ranging from \$5 - \$120 million dollars for new acquisitions, equity extractions and corporate lines of credit.
- Provided project development services including but not limited to Community Quota Equivalent (CQE), bulk fuel storage and transportation feasibility studies and pro-forma business plans.
- Provided business development services including client management, marketing, developed and maintained company websites.

Interim – Chief Executive Officer

Deloycheet Development Corporation, 2007
Anchorage, Alaska

- Served principal corporate leader who plans, develops and carries out the policies and objectives of the Board of Directors and administers the business of the Corporation.
- Primary responsibility was the marketing and business development from inception to execution of all Deloycheet for-profit entities.
- Responsible for assuring proper bookkeeping, accounting, and audit procedures, as

well as responsible for supervising, monitoring, managing, planning and controlling the business activities, subsidiaries, budget and fiscal activities, legal matters, and investments under the direction of the Board of Directors.

Project Manager – Planning & Rural Development

NANA Pacific, 2005-2007

Anchorage, Alaska

- Provided multi-faceted project management to traditional and virtual teams
- Prepared socio-economic, pre/post engineering and construction feasibility studies as well as infrastructure and operations planning
- Assisted with company business systems analysis
- Assisted with consulting and business development efforts with current and future government/non-government clients.

Economic Development Consultant

Highliner Consulting, 1996-Present

Anchorage & Yakutat, Alaska

- Developed pro-forma business plans for clients of Native American Bank
- Assisted a private logistics firm secure SBIR funding to promote RFID technology in the Alaska resource development industry
- Assisted a private engineering/management consulting firm secure funding for the development of a rural sub-regional health care facility, capital and land use planning funds, and funding reports for identify sources for fisheries related capital and marketing projects
- Assisted with new innovative seafood marketing efforts for wild Alaska salmon

Business Development Consultant

Northern Management/CE2 Engineers, 2004

Anchorage, Alaska

- Assisted in the completion of Economic Development Administration grant applications on behalf of several rural Alaskan communities to securing funds for aviation transportation and cooperative housing agreements with HUD, and NAHSDA programs
- Provided programmatic evaluation and consulting services to rural tribal governments
- Prepared a successfully funded proposal for the Chignik Bay Tribal Council for the development of a comprehensive capital and land use planning effort
- Member – Aircraft Owners and Pilots Association (2006)
- Member – Project Management Institute (PMI) (2005 – present)
- Member – Council of Supply Chain Management Professionals (CSCMP) (2005-present)
- Alaska Seafood Regional Branding Association Board Ex-Officio (2004 - 2006)

PROFESSIONAL MEMBERSHIPS

PERSONAL INTERESTS

Enjoying flying helicopters, snowboarding, skiing, wakeboarding, surfing, kayaking, fishing, and studying new languages, cultures, and history.